

Colorado Nonprofit Association
2019 Annual Meeting
Treasurer's Report for FY2018

February 21, 2019

1. The December 31, 2018 financial statements reflect 12 months of activity which can be compared to the Association's 2018 budget and 6 months of activity in the Pikes Peak Regional office post our merger with the Center for Nonprofit Excellence on July 1, 2018.
2. Colorado Nonprofit Association is in a strong cash position of \$1,252,959 as of 12/31/18. This is an increase of \$542,983 from 2017.
 - a. Of this amount, \$350,869 is set aside as a board designated operating reserve
 - b. \$290,007 is dedicated to fund the infrastructure supporting the Donate to a Colorado Nonprofit Fund
 - c. \$115,218 is the result of an asset transfer from the Center for Nonprofit Excellence during the merger, set aside to support the ongoing sustainability and growth of the Pikes Peak Regional Office.
3. In addition to cash, the Association also has \$901,456 in Board designated advised and endowment funds. The primary intent of the Association's Board of Directors is to hold investment funds for the long-term to achieve earnings and growth, with a secondary purpose of using a small portion of earning to support Association operations.
 - a. In 2018, the Board of Directors approved the transfer of \$150,000 from invested funds to support operating expenses primarily related to unexpected problems with the conversion to a new member database and financial accounting system and a 2017 revenue shortfall.
4. Net Assets totaled \$1.67 million, with unrestricted net assets improving \$445,776 over 2017.
5. Total revenues for 2018 were just over \$2.02 million, with membership revenue remaining steady at \$560K with an increase in new members from the Pikes Peak Region.
6. Total expenses were \$2.4 million, with \$368,222 released from funds raised in 2017 to support expenses incurred in 2018.
 - a. We had a negative variance of \$207,192 comparing budget to actual. Of this, \$90,573 is made up of deferred membership revenue and write-offs from previous fiscal years.
7. The 2019 operating budget projects revenues at approximately \$2.13 million. The 2018 expenses are budgeted to be \$2.53 million, with \$405k released from funds raised in 2018.